## FOOD SERVICE <br> 

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## Scope and Sequence

| Unit | Topic | Reading context | Vocabulary | Function |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Parts of a Restaurant | Memo | bar, break room, dining room, entrance, food storage, kitchen, lobby, office, restaurant, restroom | Presenting options |
| 2 | Tabletop Items | Product listing | flatware, fork, glass, knife, napkin, placemat, shaker, spoon, tablecloth, utensil | Responding to an apology |
| 3 | Food Service Equipment | Server guide | basket, bowl, oval, plate, round, serve, serving tray, sizzling platter, tray stand, warming lamp | Asking for help |
| 4 | The Kitchen 1 | Guidelines | appliance, cook, countertop, dishwasher, freezer, oven, refrigerator, sink, stove, walk-in | Asking about completion |
| 5 | The Kitchen 2 | Memo | blender, cutting board, deep fryer, food processor, grater, microwave, pan, pot, skillet, toaster | Making an apology |
| 6 | Meals | Advertisement | appetizer, breakfast, brunch, dessert, dinner, hors d'oeuvres, lunch, side, snack, supper | Giving a polite negative response |
| 7 | Restaurants 1 | Magazine article | bistro, café, casual-service, counter service, deli, family-style service, food truck, plate service, table service | Stating a preference |
| 8 | Restaurants 2 | Webpage | beverage center, buffet, cafeteria, cart service, noncommercial, room service, salad bar, self-serve, soup station, tray service | Describing order |
| 9 | Fast Food | Webpage | carry-out, chain, curb service, drive-through, fast food, franchise, phone order, seating area, take-out, wait time | Estimating time |
| 10 | Catering | Webpage | catering, chafer, chafer dish, corporate, dinnerware, event, folding chair, steam pan, tent, wedding | Checking for correctness |
| 11 | Delivery | Employee manual | delivery, driver, hotbag, per run mileage payment, pie, pizza saver, secure, styrofoam, thermal delivery system, time frame | Introducing a problem |
| 12 | Fine Dining | Restaurant review | atmosphere, crumb, fine dining, informed, lighting, recommendation, service, standard, top-shelf, wine list | Asking for an opinion |
| 13 | Reservations | Reservation book | book, booster seat, cancellation, high chair, opening, open table, party, reservation, table for, take | Describing availability |
| 14 | Taking Orders | Server training manual | clockwise, double-check, medium-rare, notepad, order, pivot point, rare, review, substitution, well done | Checking for accuracy |
| 15 | Payment | Check | autograt, cash, check, credit card, debit card, gratuity, payment, tax, tip, total | Asking about needs |

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| :---: | :---: | :---: | :---: | :---: |
| 1 | Food Service Staff | Job descriptions | baker, busser, cashier, chef, dishwasher, food runner, front-of-house, host, line cook, server, waiter, waitress, wait staff | Discussing degree |
| 2 | Types of Menus | Webpage | banquet menu, California menu, children's menu, cycle menu, door-knob menu, ethnic menu, fixed menu, meal period, menu, specialty menu | Giving a motive for doing something |
| 3 | Menu Pricing Styles | Textbook excerpt | á la carte, choice, combination, daily special, extensive, limited, meal, menu selection, noncommercial menu, price, prix fixe, separate, table d'hote | Asking about experience |
| 4 | Purchasing and Orders | Employee manual | convenience foods, delivery invoice, lead-time quantity, make-or-buy analysis, minimum/maximum ordering system, order, purchase order, purchase requisitions, purchase specification, purchasing, requisition, safety stock | Checking on progress |
| 5 | Inventory and Storage | Memo | access, call brand, first-in/first-out, inventory, inventory turnover rate, issue house brand, physical inventory system, pilfer, recordkeeping, security, storage | Describing mixed results |
| 6 | Preparing Fruits and Vegetables | Menu options | berry, blanch, boil, citrus, fruit, juice, peel, salad, sauté, squeeze, steam, vegetable | Asking about options |
| 7 | Preparing Meats | Menu | beef, braise, broil, burger, grill, ham, lamb, meat, pork, poultry, roast, steak, veal | Describing preparation methods |
| 8 | Preparing Seafood | Menu | breaded, clam, dressed, fillet, fish, fry, lobster, oyster, roe, seafood, shellfish, shrimp, shuck | Making an apology |
| 9 | Preparing Dairy Products | Note | butter, cheese, cream, cream cheese, cultured, dairy, evaporated milk, pasteurized milk, skim, spoil, yogurt | Asking for repetition |
| 10 | Preparing <br> Baked Goods | Website | baked goods, dough, flatbread, flour, French bread, knead, preheat, rise, slice, sourdough, whole grain, yeast | Explaining a change |
| 11 | Preparing Desserts | Menu | cake, cone, dessert, frosting, frozen, ice cream, melt, milkshake, pie, refrigerate, sugar-free, topping | Describing preference |
| 12 | Beverages | Menu | beverage, black, brew, coffee, diet, iced, juice, liquor, refill, soft drink, steep, tea | Asking for a favor |
| 13 | The Bar | Advertisement | bartender, beer, bottled, cocktail, domestic, happy hour, house wine, ID, imported, of age, on tap, pitcher, red wine, white wine, wine list | Asking for clarification |
| 14 | Customer Service | Employee manual | customer base, customer service, exceed, expectations, go out of your way, go the extra mile, loyalty, pride ourselves upon, recommendation, return business, satisfaction, word of mouth | Giving praise |
| 15 | Customer Complaints | Comment cards | bland, burned, cold, comment card, complaint, dirty, feedback, ignore, overcooked, raw, salty, scalding, wait time | Giving a warning |

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| :---: | :---: | :---: | :---: | :---: |
| 1 | Opening Operations | Checklist | address, assign, clean, clock in, inspect, meeting, open, section, server, server station, side work, stock, turn over | Describing progress |
| 2 | Sanitation | Poster | bleach, disposable glove, foodborne, food poisoning, hairnet, handle, hygiene, maintain, sanitation, temperature, three-compartment sink, wash | Giving a warning |
| 3 | Safety | Employee manual | accident, accident report, block, burn, clear, cut, dull, emergency exit, fire, fire hazard, first aid, sharp, slippery, spill | Bringing up a problem |
| 4 | Order Entry Devices | Webpage | function key, keyboard, magnetic strip reader, menu board, modifier key, numeric keypad, order entry device, preset key, price look-up key, touchscreen, wireless handheld server terminal | Checking for understanding |
| 5 | Closing Operations | Checklist | balance, cash balance, cash register, clock out, close, lock up, mop, POS system, receipt, register sales, sweep, trash | Making an apology |
| 6 | Nutrition | Advertisement | calorie, carbohydrate, energy-dense, fat, mineral, nutrient-dense, nutrition, obesity, protein, saturated fat, sodium, trans fat, unsaturated fat, vitamin | Giving a firm answer |
| 7 | Specialty Diets | Menu section | food allergy, gluten-free, GMO, ingredient list, lactoseintolerant, local, low-carb, low-sodium, meatless, organic, pesticide, soy-based, vegan, vegetarian, warning | Describing options |
| 8 | Management | Job listing | control, coordinate, direct, evaluate, implement, long-range plan, management, mission, organize, plan, primary group, secondary group, staff | Describing experience |
| 9 | Marketing | Advertisement | advertisement, demographic information, competition analysis, coupon, feasibility study, guest, market analysis, marketing, marketing plan, market research, perspective, promotion, property analysis, situation analysis | Confirming information |
| 10 | Increasing Sales | Employee manual | alcohol, check average, draw attention to, dessert menu, encourage, increase, pressure, profit margin, recommend, seasonal drink, suggestive selling, technique, yes-or-no | Asking for advice |
| 11 | Standard Recipes and Costs | Textbook excerpt | actual food cost, budget, chaining recipes, consistent, ingredient file, menu item file, portion size, precosting, standard portion cost, standard recipe, standard recipe file, total meal cost | Stating an opinion |
| 12 | Menu Pricing | Textbook excerpt | allowable food cost, competitor, contribution margin, elasticity of demand, factor in, highest-price method, intuitive-price method, loss-leader price method, markup, profit pricing, reasonable-price method | Listing pros and cons |
| 13 | Accounting 1: Income Statements | P \& L account and letter | cost of goods sold, cost of sales, gross profit, income statement, margin, net profit, net sales, overhead, P\&L report, revenue | Reporting an error |
| 14 | Accounting 2: Balance Sheets | Balance sheet and letter | accounts payable, accounts receivable, assets, balance sheet, fixed assets, intangible assets, inventory, liabilities, owner's equity, property and equipment (P\&E) | Making a recommendation |
| 15 | Career Options | Profile descriptions | assistant, chef de cuisine, cook's helper, culinary arts, culinary management, executive chef, hospitality, MBA, patisserie, personal chef, restaurant management, sous-chef | Describing a series of events |

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## Get ready!

(1) Before you read the passage, talk about these questions.

1 Why do restaurants have menus?
2 What are some different types of menus?


We create print designs for a variety of businesses, including restaurants. Choose from several menu templates, or let us custom design one for you. Just provide us with a list of menu items for meal periods. We'll create the perfect fixed menus or cycle menus for your eating establishment.
If you need specialty menus, look no further. We create children's menus that are so entertaining, adults want them, too. Ethnic menus are no problem. We can design them in English and the ethnic language of your choice. Does your diner offer hamburgers for breakfast and pancakes for dinner? We can devise a casual California menu for you.
Powerful Print Designs also creates elegant banquet menus for hotels, caterers, and restaurants. We'll even customize designs for special occasions like weddings or birthdays.

We also offer door-knob menus for hotels that offer room service.

## Reading

(2) Read the webpage. Then, mark the following statements as true ( T ) or false ( F ).

1 _ The website is advertising a restaurant's different menus.

2 _ Specialty menus, such as children's menus, are available.

3 _ Menus can be specially designed or based on a template.

## Vocabulary

(3) Write a word or phrase that is similar in meaning to the underlined part.

1 The restaurant had a menu focusing on traditional meals associated with a specific kind of cuisine. _t_ni_ _e_u
2 The man looked at the list of dishes that the restaurant was able to prepare for customers. $\mathrm{m}_{-} \mathrm{n}_{-}$
3 The restaurant introduced $a(n)$ menu that altered daily for a specific time period, that repeats.
__cl_ $\mathrm{me}_{\text {_ }}$
4 The customers ordered from the menu that is used daily or during a meal period.
$\mathrm{f}_{-} \mathrm{e}_{-}$_en_
(4) Fill in the blanks with the correct phrases from the word bank.

## word Bank

banquet menu children's menu meal period door-knob menu specialty menu

1 The hotel guest hung the room service outside her hotel room.
2 The customers asked for a $\qquad$ as they wanted to order dessert.
3 The man liked the idea of breakfast at night, so he ordered from the $\qquad$ _.
4 We arrived late for the lunch $\qquad$ , so we used the dinner menu.

5 The conference attendees could select between a few preset items on the $\qquad$ -.
6 The six-year old girl enjoyed the puzzles and games on the $\qquad$ -.
(5) Listen and read the webpage again. What large event menus does the print shop handle?

## Listening

(6) Listen to a conversation between two restaurant owners. Choose the correct answers.

1 Why were the customers disappointed?
A because the pancakes did not taste good
B because the kitchen ran out of bacon
C because the menu did not have enough dishes
D because they wanted burgers for breakfast
2 What will the man most likely do next?
A create a specialty burger menu
B remove the breakfast menu
C switch to a California menu
D print out a new fixed menu
(7) Listen again and complete the conversation.

Owner 1: I think we should change our menu.
Owner 2: Why? 1 $\qquad$ right now.
Owner 1: Oh, I don't mean changing 2 $\qquad$ we're offering.
Owner 2: Then what do you mean?
Owner 1: Just changing from a 3 $\qquad$ to a California menu.
Owner 2: That might not be a bad idea. But 4 $\qquad$ think of it?
Owner 1: Some customers were disappointed because they couldn't get our famous burgers 5 $\qquad$ -
Owner 2: Burgers for breakfast? Yuck!
Owner 1: Okay, look at it this way ... did you ever have pancakes for dinner when you were 6 $\qquad$ ?

## Speaking

8 With a partner, act out the roles below based on Task 7. Then, switch roles.

## USE LANGUAGE SUCH AS:

Oh, I don't mean ..
That might not be ...
I bet ...

Student A: You are a restaurant co-owner. Talk to Student B about:

- a menu change
- disappointed customers
- childhood memories

Student B: You are also a restaurant co-owner. Talk to Student A about the menu.

## Writing



Attention Staff: $\qquad$
$\square$
$\qquad$
$\qquad$

New Menu Launch Date: $\qquad$

## Sanitation

## Get ready!

(1) Before you read the passage, talk about these questions.

1 What are some common sanitation rules in a restaurant kitchen?
2 What happens when people do not follow sanitation rules?

# 5 (5) Rules for Food Safety 

Follow these guidelines to avoid foodborne illnesses. Food poisoning, particularly from E. coli bacteria, can result from poor sanitation.


Maintain proper hygiene

- Wash your hands properly before you handle food
- Wash your hands properly after using the toilet
- Cover wounds or cuts on your hands and arms with waterproof bandages
Follow proper sanitation methods
- Wash and clean all utensils and equipment used during food preparation
- Use soap and bleach to wash surfaces and floors
- Regularly wash the three-compartment sink with anti-bacterial soap
- Wear a hairnet and disposable gloves during food preparation


Separate raw foods from cooked foods

- Refrigerate ready-to-eat food in upper compartments to avoid drippings from raw food
- Use separate utensils and cutting boards for raw and ready-to-eat foods
- Cover and wrap all foods properly before storage

Cook food properly

- Cook food at the proper temperature, especially meat, eggs, and poultry
- Reheat leftover food at 75 degrees Celsius (167 degrees Fahrenheit)
- Consume cooked or reheated food within two hours
Use safe water and fresh raw ingredients
- Buy ingredients from licensed shops with good reputations
- Always select fresh foods
- Wash fruits and vegetables carefully
- Do not use expired foods
(4) Read the sentence pairs. Choose which word or phrase best fits each blank.

1 hairnet/disposable gloves
A The kitchen aide wore while chopping meat.
B Marsha disliked covering her long, thick hair with a

2 sanitation/hygiene
A It is good
to wash one's hands after using the toilet.
B City workers collect trash from the dumpster.
(5) Listen and read the poster again. Which materials are used to clean kitchen surfaces and utensils?

## Listening

(6) Listen to a conversation between a manager and a cook. Mark the following statements as true (T) or false ( F ).

1 $\qquad$ The man remembered to wear a hairnet.
2
__ The woman is concerned about the spread of foodborne illness.

3 $\qquad$ The man got fired from his job.

## (7) Listen again and complete the conversation.

Manager: Hank, what are you doing?
Cook: I'm chopping some beef.
Manager: Yes, but you're doing it without a 1 $\qquad$ . Something else is missing, too ...
Cook: Oh, l'm supposed to be wearing 2 $\qquad$ .
Manager: Why aren't you? You know our 3 $\qquad$ .
Cook: I guess I forgot. I'm sorry.
Manager: I'm afraid that's unacceptable. I understand that you're new, but that's no excuse to practice 4 $\qquad$
$\qquad$ _.
Cook: I know. Again, I apologize.
Manager: It's important to limit the possibility of causing 5 $\qquad$ _.
Cook: I understand. A bad case of 6 could cost all of us our jobs.

## Speaking

8 With a partner, act out the roles below based on Task 7. Then, switch roles.

## USE LANGUAGE SUCH AS:

Why aren't you wearing ...?
I understand that you're new, but that's no excuse to ...
I should've known better.

Student A: You are a restaurant manager. Talk to Student B about:

- sanitation rules
- practicing good hygiene
- the causes of foodborne illnesses

Student B: You are a cook. Talk to Student A about sanitation rules in the kitchen.

## Writing

Use the poster and the conversation from Task 8 to create a written warning for an employee who did not follow a restaurant's sanitation rules. Include what the violation was, why the sanitation rule is important, and the action taken by management.

## Glossary

appetizer [N-COUNT-U6] An appetizer is a dish served before the main portion of a meal.
appliance [N-UNCOUNT-U4] An appliance is a household device, such as a refrigerator or oven, which uses gas or electric current to function.
atmosphere [N-COUNT-U12] An atmosphere is the mood of a place or situation.
autograt (autogratuity) [N-UNCOUNT-U15] Autograt (Autogratuity) is a tip that is automatically added to the bill for a large party.
bar [N-COUNT-U1] A bar is a counter in a restaurant at which food and drinks, particularly alcoholic drinks, are served to customers.
basket [N-COUNT-U3] A basket is a bowl made of woven wicker that is used to hold items.
beverage center [N-COUNT-U8] A beverage center is the location from which beverages are served or selected.
bistro [N-COUNT-U7] A bistro is a small, informal restaurant where table service is usually offered and wine is often served.
blender [N-COUNT-U5] A blender is an appliance used to mix, liquefy or puree foods.
book [V-T-U13] To book something is to make an arrangement to hold a table in a restaurant for your use, at a set date and time in the future.
booster seat [N-COUNT-U13] A booster seat is a special seat for young children that raises them up, allowing them to sit at a higher position at a table.
bowl [N-COUNT-U3] A bowl is a round piece of dinnerware that curves inward toward a hollow center.
break room [N-COUNT-U1] A break room is a room reserved for employees that is used for eating snacks, getting a drink, or taking a rest during breaks.
breakfast [N-COUNT-U6] Breakfast is the first meal eaten at the start of the day.
brunch [N-COUNT-U6] Brunch is a meal eaten in the late morning which combines breakfast or lunch into one meal.
buffet [N-COUNT-U8] A buffet is a table or series of tables where food is arranged on large platters, from which diners serve themselves.
café [N-COUNT-U7] A café is a small restaurant or coffee shop, usually offering table service and a limited menu.
cafeteria [N-COUNT-U8] A cafeteria is a restaurant where you choose items, usually placing them on trays as they move through a line, and pay before sitting at tables.
cancellation [N-COUNT-U13] A cancellation is a decision not to do something that has been planned in advance. It can also be a table that is now available because someone else has decided not to visit a restaurant.
carry-out [ADJ-U9] If a food order is carry-out, it is prepared by a restaurant to be consumed at another location.
cart service [N-UNCOUNT-U8] Cart service is provided in upscale restaurants where some portion of the food preparation is done at a cart beside the dining table.
cash [N-UNCOUNT-U3] Cash is money such as coins or notes.
casual-service [N-UNCOUNT-U7] Casual-service refers to a restaurant that offers table service, but is not considered an upscale dining experience. The menus usually feature mid-range prices.
catering [N-UNCOUNT-U10] Catering is the business of providing food and service for an event such as a party or a wedding.
chafer [N-COUNT-U10] A chafer is a metal container that keeps food hot by heating water around it.
chafer dish [N-COUNT-U10] A chafer dish is the container that holds food inside of a chafer.
chain [N-COUNT-U9] A chain is a company with several locations, all selling similar products and managed in a similar style.
check [N-COUNT-U3] A check is a printed out bill you receive in a restaurant. It lists what you have ordered and how much money you owe.

## FOOD SERVICE Industries

Career Paths: Food Service Industries is a new educational resource for food service professionals who want to improve their English communication in a work environment. Incorporating career-specific vocabulary and contexts, each unit offers step-by-step instruction that immerses students in the four key language components: reading, listening, speaking, and writing. Career Paths: Food Service Industries addresses topics including parts of a restaurant, taking orders, food preparation, catering, and career options.

The series is organized into three levels of difficulty and offers over 400 vocabulary terms and phrases. Every unit includes a test of reading comprehension, vocabulary, and listening skills, and leads students through written and oral production.

## Included Features:

- A variety of realistic reading passages
- Career-specific dialogues
- 45 reading and listening comprehension checks
- Over 400 vocabulary terms and phrases
- Guided speaking and writing exercises
- Complete glossary of terms and phrases

The Teacher's Book contains a full answer key and audio scripts.
The Teacher's Guide contains detailed lesson plans, a full answer key and audio scripts.
The audio CDs contain all recorded material.

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